

# **EMCO**

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## **WATERWORKS**



**INTERIOR**

British Columbia

**Latest information and product offerings**

**JUNE 1, 2020**



# CUSTOMER SERVICE



## Location

#103 - 199 Pinto Road  
Kelowna, BC V1V 2G9



## Contact

Office - (250) 765-3653  
Email - 836team@emcoltd.com



## Office Hours

7:00am - 4:30pm  
(Pacific Standard Time)



## Website & Linkedin

[www.emcowaterworksinterior.ca](http://www.emcowaterworksinterior.ca)  
Emco Waterworks Interior

# TEAM MEMBERS

## **Team Lead - Jeff Oakley**



Email - [joakley@emcoltd.com](mailto:joakley@emcoltd.com)  
Mobile - (250) 469-1270

## **Technical Sales - Chad Long**



Email - [clong@emcoltd.com](mailto:clong@emcoltd.com)  
Mobile - (250) 317-0732



## **Quotations - Aaron Jegen**

Email - [ajegen@emcoltd.com](mailto:ajegen@emcoltd.com)

## **Operations - Val McIvor**



Email - [vmcivor@emcoltd.com](mailto:vmcivor@emcoltd.com)

## **Shipping - Robert McIvor**



Email - [rmcivor@emcoltd.com](mailto:rmcivor@emcoltd.com)

# THE OBJECTIVE

At Emco Waterworks we offer the power of dealing with a national corporation while still retaining the feel of a small, privately held company.

Leveraging our purchasing power and national vendor partnerships, enables us to operate more efficiently than our smaller regional competitors.

Every customers needs are important and unique, we're dedicated to providing high quality products and superior customer service.

**"Quality means  
doing it right when  
no one is watching."  
- Henry Ford**

Our mission is to be the first choice distributor for our partners, our business owners and our communities. We want to earn and keep your business.



## SUCCESS THROUGH PARTNERSHIP

With a complex and diverse network of products and manufacturing vendors, we choose to partner with only the best in the waterworks industry.

Your success is important to us, we do our part to help our customers complete their projects on time and on budget.

# SERVICE REGIONS



## Municipalities (South)

Kelowna, Lake Country, Vernon, Salmon Arm, Sicamous, Revelstoke, Golden, Kamloops, Summerland, Peachland, Penticton, Osoyoos, Grand Forks, Castlegar, Trail, Creston, Nakusp, Rossland, Cranbrook, Invermere, Windermere

## Municipalities (North)

100 Mile House, Ashcroft, Burns Lake, Cache Creek, Chetwynd, Clinton, Dawson Creek, Fort St. James, Fort St. John, Fraser Lake, Granisle, Hazelton, Houston, Hudson's Hope, Kitimat, Lillooet, Logan Lake, Lytton, Mackenzie, Masset, McBride, New Hazelton, Port Clements, Port Edward, Pouce Coupe, Prince George, Prince Rupert, Queen Charlotte, Quesnel, Smithers, Stewart, Taylor, Telkwa, Terrace, Tumbler Ridge, Valemount, Vanderhoof, Wells, Williams Lake, ect...

## Regional Districts

Central Okanagan, South Okanagan, North Okanagan, West Kootenay, Cariboo, Central Coast, North Coast, Peace River, Bulkley-Nechako, Fraser-Fort George, Kitimat-Stikine, Squamish, Lillooet ,Thompson Nicola, Northern Rockies

# PRICING AND QUOTATIONS



We're happy to provide quantity take-offs for most projects without an SOQ.

**When requesting a quotation, please include the following information.**

- Drawings and Specifications
- Summary of Quantities from Drawings
- Bid date, or date quotation is needed by
- Job name and city location
- Specific product information and quantities
- Valid email address

Emco Waterworks will not be responsible for any missed or omitted items on quotes. It is the sole responsibility of the contractor to confirm all quantities prior to ordering materials.

# SAMPLE QUOTATION



Kelowna Waterworks Branch 836

#103-199 Pinto Rd  
Kelowna, BC  
V1V 2G9

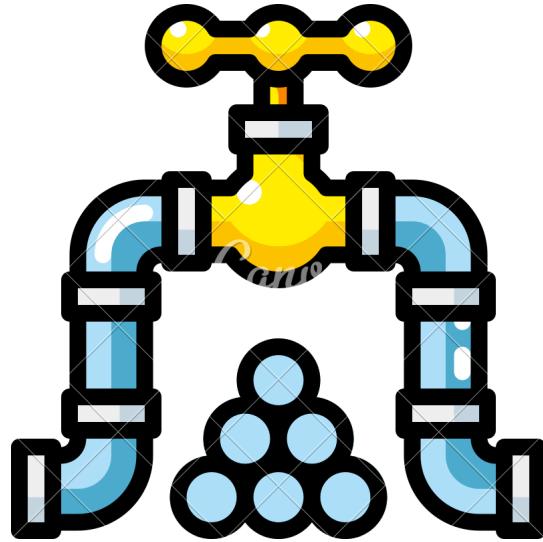
Quote No. : **2018-001**

Closing Date  
10-Jan-18

Job Name :	Location :	Bid Item No.	Description	Unit Price	Unit PST In	Per	Extension PST In
			<i>Storm Sewer</i>				
56		6040055	200mm SDR35 PVC Pipe			meter	
12		6040063	250mm SDR35 PVC Pipe			meter	
32		6040071	300mm SDR35 PVC Pipe			meter	
12		6043089	375mm SDR35 PVC Pipe			meter	
48		6041000	450mm SDR35 PVC PIPE			meter	
128		6042350	525mm SDR35 PVC PIPE			meter	
56		6044012	200mm PVC Ultra Rib Pipe			meter	
12		6044013	250mm PVC Ultra Rib Pipe			meter	
32		6044014	300mm PVC Ultra Rib Pipe			meter	
12		6044015	375mm PVC Ultra Rib Pipe			meter	
48		6044016	450mm PVC Ultra Rib Pipe			meter	
128		6041010	525mm PVC Ultra Rib Pipe			meter	
1		6542322	C44A Manhole Frame			each	
1		6542321	C44A Manhole Cover " Sanitary "			each	
7		6544215	B39A Catch Basin Frame			each	
7		6544207	B39 Catch Basin Grate			each	
7		6546619	B39B Catch Basin Side Inlet Grate			each	
1		6040127	525 x 300mm Ultra Rib tee			each	
1		6040126	525 x 200mm Ultra Rib tee			each	
2		6045211	450 x 200mm Ultra Rib tee			each	
1		6042949	375mm U/R Cap			each	
1		6042951	300mm 5" Ultra Rib Bend			each	
1		6042951	250mm U/R Cap			each	
			<i>Sanitary Sewers</i>				
16		6040633	600mm SDR 35 PVC pipe			meter	
272		6043089	375mm SDR35 PVC Pipe			meter	
36		6040055	200mm SDR35 PVC Pipe			meter	
12		6042959	375mm x 100mm U/R x U/R x DR Lateral Wye			each	
12		6040500	100mm SDR BxS L/S 45 elbow			each	
12		6040300	100mm IC Body Pre-Plugged			each	
12		6040135	IC Locking Cap and Collar RED			each	
1		6040290	600 x 450 mm SDR eccentric reducer			each	
1		6040170	450 x 300 mm SDR eccentric reducer			each	

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# ORDERS



Please ensure all quantities are accurate and collect the following information before placing an order.

- Purchase Order # (PO)
- Part Numbers and Quantities
- Job Specifications
- IFC Drawings
- Job Name and Location
- Site Contact
- Delivery Vehicle Required

# FREIGHT TERMS



We partner with Kelowna Express and various other carriers to manage deliveries throughout the day. With over 26 trucks at our disposal, we have the ability service our customers faster than anyone in the Interior of BC.

## **Kelowna, West Kelowna, and Lake Country**

Prepaid (PPD) standard delivery (\$300.00 min)  
2-3 hours of receiving the order.

## **North Okanagan and South Okanagan**

Prepaid (PPD) standard delivery (\$4500.00)

## **Other Locations**

Pre-negotiated or \$85/hour freight

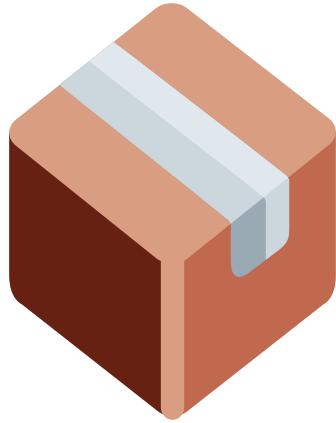
## **Additional Resources**

25' flat deck with forklift (independent offload) - \$40 extra per load  
Rush Priority (Hot-Shot) - \$50  
Power Tail Gate (independent offload) - \$35 per load

Project quotes from EMCO will disclose freight terms for the duration of the project contract. It will contain a prepaid or a predetermined amount.

Shipping cut-off time is 3:00pm

# RECEIVING PRODUCTS



**Emco Waterworks and it's carriers take care ensuring  
that all products are loaded and delivered safely to  
your location.**

When receiving material on site, please review and notify us immediately if any products are damaged or missing material. Be sure to check the # of boxes/pallets matches the packing slip.

If material is signed for and reported at a later date, further investigation will need to be completed and replacement items are not guaranteed.

# RETURNS AND RESTOCKING FEES



## **Return Material Authorizations (RMA)**

Customer can send requests to return material due to excess inventory, incorrect ordering, change orders or end user cancellation.

**For material to qualify as a return it must be clean, and in resalable condition.**

- Restocking fee will be determined depending on order
- Customer pays return freight

## **Return Goods Authorization (RGA)**

Material that needs to be returned due to our error. We will be responsible for return freight.

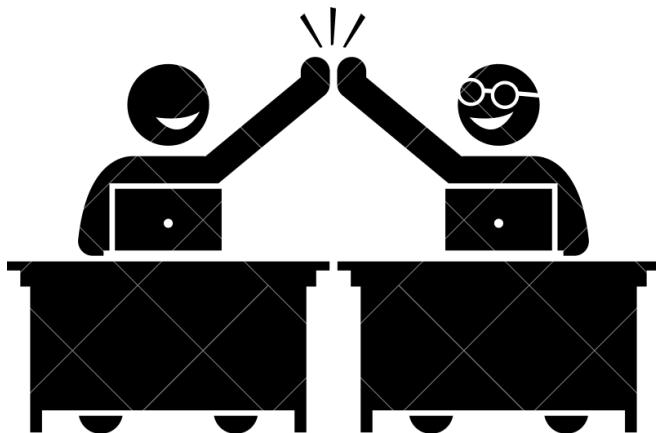


Galaxy Plastics Ltd.

# MANUFACTURING PARTNERS



FORD METER BOX



We're proud to offer THE LARGEST comprehensive line of products in the Interior of British Columbia from the top vendors in the Waterworks Industry.

